

GREGORY TANDOR

100 East Lane Street
Baltimore, MD 21202

(555) 555-3948
tandor.greg@gmail.com

Over 20 years of intensive experience in the financial markets, developing strategies to cultivate professional relationships and effectively capitalize on them. Utilizing a vast knowledge of market mechanics and economics, along with an impressive record on the Philadelphia Stock Exchange, excels and performs in any financial arena.

CORE PROFICIENCIES

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|-----------------------|----------------------------|-----------------------|
| • Contact Cultivation | • Business Analysis | • Account Development |
| • Consulting | • New Business Development | • Financial Markets |
| • Sales & Marketing | • Strategic Planning | • Market Mechanics |

PROFESSIONAL EXPERIENCE

Out2EatAtNight.Com – Washington, D.C.

April 2008 – Present

Sales / Marketing

- Grew business from 3 employees and annual sales of \$300K to 18 employees with annual sales approaching \$800K in just 1.5 years.
- Tapped into a burgeoning local tourist market by offering comprehensive toolsets for website patrons, generating an exponential growth in website traffic near instantaneously.

First Tri-Atlantis Capital Management – Baltimore, MD

March 2005 – June 2007

Director of New Business Development

- Established new financial analysis procedures for marketing plans, which redirected more than \$3 million in unprofitable marketing expenditures to more productive areas such as product development.
- In only 2 months time, dispatched over 250 private placement memorandums across 500 separate contacts.

Junction Site Management – New York, NY

March 2004 – November 2005

Consultant / Site Acquisition

- Successfully managed the acquisition of \$31.5 million in technology leases in the wireless industry.
- Developed long-range strategy for site-to-site information processing which fully utilized in-house capacity and limited company exposure.

Future Trading, LLC – Baltimore, MD

February 1999 – February 2005

Equity Trader

- Outperformed major market averages by a considerable margin.
- Conducted research on developments within various industries to generate trading ideas.

EDUCATION

East Carolina University – Greenville, North Carolina

December 1994

Bachelors of Business Administration, Finance, Accounting

- Graduated with Honors (Magna Cum Laude)